



A Day of Virtual CE

Ethical Conduct and Suitability (9 am - 12 pm EST)

3 CE Hours (Meets State Ethics CE Requirements except for CA and FL): This course analyzes the criminal case that the state of California brought against insurance agent Glenn Neasham. Glenn was a licensed Life Insurance agent in the state. He sold an annuity to an elderly lady. He was later investigated and prosecuted for that sale under an indictment for theft from an elderly person. This was a precedent-setting charge against an insurance agent. The course reviews how the sale transpired, the actions Glenn took, and a special focus and emphasis on the ethics of the sale and the suitability questions that arose.



Lunch Break 12-1 PM EST

Identity Theft (1 pm - 5 pm EST)

4 CE Hours: Most people have been a victim of Identity Theft, or know someone who has. Insurance agents need to stay current on this fast-growing and fast-changing crime in order to properly advise clients on proper risk management and the scope and ramifications of Identity Theft. The course explains Identity Theft, how it happens, and the consequences of falling victim to it. Also reviewed are ways to minimize exposure, what to do if you have become a victim of Identity Theft, and insurance remedies for Identity Theft.

 **7 CE Hours**

**MONDAY,
APRIL 28, 2025**

9 AM - 5 PM EST

**\$10 FOR NABIP-CT
MEMBERS**

**\$25 FOR NON-
MEMBERS**

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Virtual CE Classes: Ethical Conduct & Suitability Identity Theft

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Please make checks payable to NABIP-CT

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Bloomfield, CT 06002

Questions? Call 860-243-3977 or email DNye@ssmgt.com

REGISTRATION DEADLINE: TUESDAY, APRIL 22ND