

# BENEFITS & MEDICARE SUMMIT

National Association of Benefits and Insurance Professionals

Connecticut Chapter



# NABIP

Shaping the *future* of healthcare



Keynote  
Speaker

**TED DOOLITTLE**

HEALTHCARE ADVOCATE  
STATE OF CT

Online  
Registration  
Available!

**Two Educational Tracks:**

→ **Group Benefits**  
→ **Medicare**

**Exhibiting and  
Sponsorship Opportunities**

**Trade Show**



Keynote  
Speaker

**JAY DESIDERIO**

SOUTHWESTERN  
CONSULTING

**Date:** Tuesday, May 16, 2023

**Time:** 11:30 am - 6:00 pm

**Location:** Heritage Hotel  
522 Heritage Rd  
Southbury, CT 06488

**Contact**

☎ 860-243-3977

🌐 [www.NABIP-CT.org](http://www.NABIP-CT.org)

✉ [info@NABIP-CT.org](mailto:info@NABIP-CT.org)





# AGENDA

<b>11:30 AM</b>	Registration & Vendor Time	 Garden Room
<b>12:00 PM</b>	Pick up Lunch	 Terrace Room
<b>12:10 PM</b>	Annual Meeting	 Timbers Room
<b>12:30 PM</b>	Keynote Speaker Ted Doolittle	 Timbers Room
<b>1:15 PM</b>	Vendor Time	 Garden Room
<b>2:00 PM</b>	Medicare Breakouts Group Benefits Breakouts	 Terrace Room Lincoln Room
<b>3:30 PM</b>	Vendor Time	 Garden Room
<b>4:15 PM</b>	Keynote Speaker Jay Desiderio	 Timbers Room
<b>5:00 PM</b>	Cocktail Hour	 Garden Room

# BENEFITS & MEDICARE SUMMIT KEYNOTE SPEAKERS

National Association of Benefits and Insurance Professionals

Connecticut Chapter



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Shaping the *future* of healthcare



Keynote  
Speaker

**TED DOOLITTLE**

HEALTHCARE ADVOCATE  
STATE OF CT

As a seasoned government executive, attorney and former federal prosecutor, Ted will discuss how the Office of the Healthcare Advocate helps support all broker's clients – including large and small groups, individuals and Medicare participants appealing denied claims or procedures.



Keynote  
Speaker

**JAY DESIDERIO**

SOUTHWESTERN  
CONSULTING

Jay is an Elite professional sales, life, and leadership consultant that is a practitioner of everything he teaches. He will be sharing how to effectively create and manage your schedule along with mastering your time AND your life! Attendees will also learn techniques to build their business through referrals.

## Benefits & Medicare Summit

### Two Track Breakouts



## MEDICARE TRACK

### Breakout #1

- **Haley Campbell** - Advanced Diabetes Supply - Learn what diabetes supplies are covered by Medicare and get the answers to the coverage questions your clients are asking.
- **Elizabeth Simonetti** - Throughout her 40-year career as a pharmacist, Elizabeth's focus has always been on patient care. She will add her professional perspective on helping Medicare patients in the retail pharmacy setting, addressing key issues such as plan deductibles and medication copays.

### Breakout #2

- **Bob Brzyski** - Pinnacle Financial Services - Be in the know about changes brought forth by the latest CMS ruling and the effects it will have on insurance agents, brokers, and consumers alike. Attendees will gain valuable insights into compliance requirements, marketing changes, and sales requirements emerging from the 2024 CMS Marketing Final Ruling.
- **Robert Rodriguez** - Social Security Administration - An eye-opening overview of SSA programs, benefits and online services. Be educated on the "most misunderstood" benefits that all workers and retirees have!



**Medicare Track:**  
**Terrace Room**



**Breakout #1 2:00-2:45**  
**Breakout #2 2:45-3:30**



**Group Benefits Track:**  
**Lincoln Room**



## GROUP BENEFITS TRACK

### Breakout #1

- **Chuck Gamsu** - Milliman - Get a "Pharmacy Benefits Review" from a highly regarded pharmacy benefit expert who has the ability to identify trends and offer potential options to mitigate risk and offer cost effective solutions.

### Breakout #2

- **Wyatt Bosworth** - CBIA - Hear an update on Association Health Plans in CT.
- **Patrick McCabe** - Capitol Strategies - As NABIP-CT's contract Lobbyist, Pat will provide an update on current Legislation and what NABIP-CT has been doing on behalf of our members, their clients and the Brokers in the State.

# Benefits & Medicare Summit

## Attendee Registration Form

**Members \$50**

**Non-Members \$75**

Name: \_\_\_\_\_

Badge Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Email: \_\_\_\_\_

Phone: \_\_\_\_\_

**Please indicate dietary restrictions:**

\_\_\_\_ Vegetarian    \_\_\_\_ Gluten Free

**Register Online: [www.NABIP-CT.org](http://www.NABIP-CT.org)**

☐ **I am enclosing a check in the amount of \_\_\_\_\_**  
Made payable to **CT Benefit Brokers**

☐ **I am paying by credit card in the amount of \_\_\_\_\_**  
Amex      Discover      MasterCard      Visa

Card #: \_\_\_\_\_

Exp. Date: \_\_\_\_\_ CVV#: \_\_\_\_\_

**Mail to:**  
**One Regency Dr.**  
**Suite 209**  
**Bloomfield, CT 06002**

**Fax:**  
**860-286-0787**

**Questions? Call 860-243-3977 or email [info@NABIP-CT.org](mailto:info@NABIP-CT.org)**